

INVESTOR DOCUMENT

Coverage Map & Logistics Network

North America & Caribbean Distribution Infrastructure

50 3 70%

US States Countries Freight Commission

PES Global Group | Louisville, KY | December 2025

100%

US Coverage

13

Canadian Provinces

32

Mexican States

12+

Caribbean Markets

USMCA COVERAGE MAP

United States

50 States + Puerto Rico

Canada

All Provinces & Territories

Mexico

All 32 States

Caribbean

12+ Island Markets

USMCA Trade Advantage

Full coverage across the \$28 trillion USMCA trade zone with \$1.3+ trillion in annual cross-border trade. PES Global's logistics infrastructure enables seamless distribution across all three member nations.

50 State Coverage + Puerto Rico & US Territories

Primary Markets (High Volume)

California

35%

Largest solar market, 2-3 day delivery

Texas

18%

Fastest growing, 1-2 day delivery

Florida

12%

Strong residential, 2 day delivery

Arizona

8%

Utility-scale growth, 2 day delivery

Nevada

5%

Commercial focus, 2 day delivery

New York

4%

Strong incentives, 2-3 day delivery

Secondary Markets

Alabama

Alaska

Arkansas

Colorado

Connecticut

Delaware

Georgia

Hawaii

Idaho

Illinois

Indiana

Iowa

Kansas

Kentucky

Louisiana

Maine

Maryland
Massachusetts
Michigan
Minnesota
Mississippi
Missouri
Montana
Nebraska
New Hampshire
New Jersey
New Mexico
North Carolina
North Dakota
Ohio
Oklahoma
Oregon
Pennsylvania
Rhode Island
South Carolina
South Dakota
Tennessee
Utah
Vermont
Virginia
Washington
West Virginia
Wisconsin
Wyoming

Canada - Complete Coverage

Province/Territory	Population	Solar Market	Lead Time
Ontario	15.0M	Primary	3-4 days
Quebec	8.6M	Growing	3-5 days
British Columbia	5.2M	Strong	4-5 days
Alberta	4.5M	Growing	3-4 days
Saskatchewan	1.2M	Emerging	4-5 days
Manitoba	1.4M	Emerging	4-5 days
Nova Scotia	1.0M	Growing	5-6 days
Other Provinces	2.5M	Various	5-7 days

Mexico - 32 State Coverage

Baja California

Border region, strong solar demand

Sonora

Utility-scale projects, mining sector

Chihuahua

Industrial corridor, commercial solar

Nuevo Leon

Monterrey metro, industrial focus

Jalisco

Guadalajara region, residential growth

Mexico City

Commercial rooftop, urban solar

Mexico Market Opportunity

Mexico's energy reform and nearshoring trend are driving significant solar demand. Cross-border logistics via our freight brokerage enable competitive pricing for Mexican contractors and developers.

High-Value Island Markets - Ideal for Solar + Storage

Market Characteristics

Avg. Electricity Cost	\$0.30-0.50/kWh
Grid Reliability	Frequent outages
Battery Attach Rate	80%+ (vs 15% US)
Solar Potential	Excellent (6+ sun hours)
Hurricane Risk	Resilience premium

Why Caribbean?

Island markets pay 3-5x US electricity rates, making solar+storage economics extremely favorable. High battery attach rates drive higher margin per project. PES Global's logistics network enables containerized shipments from US manufacturers to Caribbean ports.

Active Markets

Market	Status	Electricity Rate	Lead Time	Focus
Puerto Rico	Primary	\$0.25-0.35/kWh	5-7 days	Residential + Storage
US Virgin Islands	Primary	\$0.40-0.50/kWh	7-10 days	Resort + Residential
Bahamas	Active	\$0.35-0.45/kWh	7-10 days	Commercial + Resort
Jamaica	Active	\$0.30-0.40/kWh	10-14 days	Commercial + Industrial
Dominican Republic	Growing	\$0.25-0.35/kWh	10-14 days	Commercial
Cayman Islands	Active	\$0.40-0.50/kWh	10-14 days	Luxury Residential
Barbados	Emerging	\$0.30-0.40/kWh	14-21 days	Residential
Trinidad & Tobago	Emerging	\$0.15-0.25/kWh	14-21 days	Industrial

70%

Commission Rate

Asset

Light Model

\$0

Fleet Investment

100%

Book Ownership

Freight Brokerage Model



Model Advantages

Asset-Light: No truck ownership - leverage existing carrier network

70% Commission: Premium rate on all client freight

Book Ownership: We own the client relationships

Scalable: Capacity scales with carrier network

Integration Points

PES Supply Orders: Automatic freight coordination

Shopify Integration: E-commerce logistics

Quote-to-Delivery: Full visibility

POD Capture: Digital proof of delivery

Portlandia Logistics Advantage

Operating under Dynamic Distribution Solutions LLC, Portlandia Logistics provides freight brokerage services with 70% commission on onboarded clients. The asset-light model eliminates fleet investment while maintaining full control of client relationships.

Domestic Delivery Windows

Region	States	Ground	Expedited	LTL
Central (Louisville Hub)	KY, IN, OH, TN, WV	1-2 days	Next day	2-3 days
Southeast	FL, GA, AL, SC, NC	2-3 days	1-2 days	3-4 days
Northeast	NY, NJ, PA, MA, CT	2-3 days	1-2 days	3-5 days
Southwest	TX, AZ, NM, OK	2-3 days	1-2 days	3-4 days
West Coast	CA, OR, WA, NV	3-5 days	2-3 days	5-7 days
Mountain	CO, UT, MT, ID, WY	3-4 days	2-3 days	4-6 days
Midwest	IL, MI, WI, MN, IA	2-3 days	1-2 days	3-4 days

International Lead Times

Destination	Method	Lead Time	Notes
Canada - Border	Ground	3-5 days	USMCA clearance
Canada - Interior	Ground	5-7 days	Vancouver, Toronto
Mexico - Border	Ground	3-5 days	Customs clearance
Mexico - Interior	Ground	7-10 days	Mexico City, Guadalajara
Puerto Rico	Ocean	5-7 days	Container/LCL
Caribbean	Ocean	7-14 days	Port dependent

50

US States

13

Canadian Provinces

32

Mexican States

12+

Caribbean Markets

Operating Companies

PES Supply

Primary distribution arm - 229+ manufacturer relationships

Contact: sales@pes.supply

Portlandia Logistics

Freight brokerage - 70% commission model

Contact: logistics@portlandialogistics.com

Investor Relations

PES Global Group

Louisville, Kentucky

investors@pesglobalgroup.com

www.pesglobalgroup.com/investors

Complete USMCA Coverage

PES Global Group provides comprehensive distribution coverage across the entire North American market - 50 US states, all Canadian provinces, 32 Mexican states, plus Puerto Rico and Caribbean markets. Our logistics infrastructure enables seamless cross-border fulfillment with competitive lead times.

PES Global Group